

REPONO

SHAPING THE FUTURE OF WAREHOUSING IN THE OIL & GAS SECTOR



Sankalp Bhattacharjee
Chairman

developing around 3 million square feet of premium warehouse space over the next three years. This expansion will take place in key consumption hubs across India, offering clients transparent, online access to Repono's services and pricing.

What sets the firm apart is its single-point responsibility for handling both solid and liquid products offering clients a comprehensive, one-stop solution. While many competitors specialize in either solids or liquids, it excels in both, ensuring seamless service delivery. For example, this commitment is reflected in the company's long-standing partnership with Oil India, where the firm began with crude oil handling and expanded its role to transport Over Dimensional Cargo (ODC) during the COVID-19 pandemic for a vital crude oil dehydration project.

Visionary Leadership

Repono's leadership team brings a wealth of experience, with co-founders Sankalp Bhattacharjee and Dibyendu Deepak boasting over 25 years each in the oil and gas sector. Their extensive careers at companies such as Reliance, Katoen Natie, and IOCL—along with their prior collaboration at Indian Oil Tanking (a subsidiary of Indian Oil Corporation)—have provided the expertise and industry insight necessary to build a logistics company tailored specifically for the oil and gas industry.

"We believe our deep industry knowledge, combined with an understanding of customer needs, sets us apart. Our experience allows us to navigate operational constraints and address environmental concerns effectively, ensuring our clients receive the highest standard of service", says Sankalp Bhattacharjee. At Repono, the workforce is led by veterans with top management boasting 30 to 35 years of experience in both liquid and solid logistics, ensuring customers receive expert support across every stage of their supply chain.

Strategic Growth & Global Ambitions

Looking ahead, Repono is not only focused on consolidating its leadership in the oil, gas, and petrochemical sectors but also plans to diversify into new markets. The company is exploring opportunities in white goods, automotive, and e-commerce sectors, where its high standards of warehousing and logistical expertise can deliver significant value.

In addition to its domestic growth, the firm is setting its sights on international expansion. The company has recently opened an office in Oman and is actively engaging with customers in the region, with operations expected to commence in Oman and Dubai within the next few months. This strategic move will strengthen its position in the global logistics market, expanding its service offerings and geographic reach.



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Commitment to Excellence

At Repono, the mission is clear: to deliver tailored supply chain solutions for the seamless handling of both solid and liquid products, ensuring end-to-end logistics management for clients. With its customer-centric approach, experienced leadership, and commitment to innovation, the company is poised to shape the future of warehousing and logistics in the oil and gas sector, both in India and beyond.



IS PROUD TO PRESENT

REPONO

AS ONE OF THE

TOP 10
3PL LOGISTICS SERVICE PROVIDERS

2024

in acknowledgement of its unwavering focus and dedication to achieve excellence in quality and delivery in this field.

Sudhakar Singh

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Managing Editor
Industry Outlook